INVITATION to the 21st ALUMNI BUSINESS CUP

Dear Friends,

For its 21st edition, the ABCup Regatta is now back in the Mediterranean and will be sailed off Marseille, a vibrant French city designated 2013 European Capital of Culture.

The races will take place in the wonderful sailing arena framed by the Frioul Islands and the spectacular coastline formed by the hills and mountains around Marseille. No wonder Marseille is the first stop on the World Match Racing Tour.

30th May to 2nd June, 2013
Marseille – Iles du Frioul (France)

At Sea: we sail a fleet of 13 grand-Surprise, hot 30ft racing machines. The fleet is truly one-design and in excellent condition. Crews are expected to be composed of 6 to 7 people, however the deck space can accommodate 8 good friends. The courses will be a combination of tactical races and passage races around the islands and to the nearby ‘calanques’. Depending on the weather, we expect to race 3 to 6 short races per day.

Onshore: Inventive and spectacular contests contribute both to the scoring and to the congenial atmosphere so special to the Alumni Business Cup. Cocktail and dinner parties make excellent opportunities for quality networking and fruitful exchanges with business people and sailors from all over Europe and beyond.

April 2013

www.abcup.org

Friendship, Glory and Fun
Programme

Wednesday 29th May:

(for the early birds and subject to the organisers being notified).

From 14:00, check your boat at Ile du Frioul (a 30 mn shuttle boat ride from Marseille Vieux-Port), enjoy some practice sailing.

Thursday 30th May: from 9:00 check your boat at Ile du Frioul (30 mn shuttle boat from Marseille), enjoy some practice sailing/racing. 1st race of the day starts at 16:00. Dinner on the island. Shuttle boat (private) back to Marseille Vieux Port.

Friday 31st: Shuttle boat to Ile du Frioul - 1st race at 10:00 - At the end of the day, boats sail back into Marseille Vieux Port - Cocktail party in Marseille Vieux Port - Free evening.

Saturday 1st June: Boats leave from Vieux Port - 1st race at 10:00 - after racing, the fleet sails back to Isle du Frioul - Shuttle boat back to Vieux Port - Dinner Party in Marseille Vieux Port.

Sunday 2nd: Shuttle boat to Ile du Frioul - 1st race at 9:30 - last race finishes before 14:00 - Check-out of the boats at Ile du Frioul - Prize giving drinks at 15:00 on Ile du Frioul - 16:30 Shuttle boat back to Marseille Vieux Port.

Crews need to be in Marseille on Thursday prior to 12:00 (at the latest) in order to take part in the Thursday races.

Likewise, booking return flights later than 20:00 is advisable to take part in all the Sunday races.

Access:
Marseille international Airport

http://www.marseille-airport.com/flights/destinations/scheduled-destinations/europe
in particular:

☞ from London Gatwick (Easyjet arriving everyday at 10:55 and returning Sunday at 22:00)
☞ from London Stansted (Ryanair arriving everyday at 14:45 and returning at 15:05)

By car – Turin (300km), Milan and Barcelona (500km)
By train – 3h30 from Paris

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Friendship, Glory and Fun
Costs: **4500 euros for a 6-person crew**, (i.e. €750 per person). The additional cost for a 7th crew member and/or per accompanying partner will be €400 (i.e. €700 per person for a 7-people crew).

The race fee includes:

- Boat for the whole event (inc. fuel) + race organisation, shuttle boat and harbour fees,
- Hotel accommodation (3*) from Thursday evening to Sunday morning (3 nights),
- Lunch packs for the crews during the races,
- Dinners and/or cocktail parties each night.

An €300 additional fee will apply to registrations received after the 30th April.
Supplementary accomodation (e.g. Wednesday or Sunday), will be available upon request. It will be booked by the organizers and charged separately.

**Insurance Excess deposit:** €3,500 - will be requested upon the boat handed over. Deposits can be either cheques drawn on EEC banks or Visa/master cards with a copy of owner’s ID.

**Booking:** The 13-boat fleet will be allocated on a first paid first served basis. We expect the fleet to be fully booked by end of April. The booking process is unchanged from previous years.

- Transfer the €2,000 (two thousand euros) initial deposit to the ABCA account (details below) €2,300 if received after the 30th April.
- Confirm your booking by registering on the website ([www.abcup.org](http://www.abcup.org))
- Bank transfers only are accepted (no cheques). Your transfers should be made payable to:

  **Name:** ABCA  
  **IBAN:** FR76 30003 03010 00037265697 66  
  **SWIFT:** SOGEFRPP

  All bank fees must be charged to your account.  
  Please, indicate the name of team for which the payment is made.

For further information regularly check [www.abcup.org](http://www.abcup.org) and do not hesitate to contact either of us:

Marc Le Borgne (INSEAD)  
marc@abcup.org  

Philippe Lerique (HEC)  
plerique@gmail.com

Kind regards,

**Philippe, Marc**